

THE ONLY ELECTRONIC HAND HYGIENE MONITORING SOLUTION THAT REMINDS AND COACHES AT EVERY OPPORTUNITY WHILE ENHANCING THE PATIENT EXPERIENCE.

TOGETHER WE CAN DRASTICALLY REDUCE PREVENTABLE DEATHS.



GREEN IS CLEAN

### Your hand hygiene compliance challenges, solved.

Unlike other electronic hand hygiene solutions, BioVigil provides a gentle reminder sequence on a user-worn badge to perform hand hygiene. This reminder sequence is proven to increase hand hygiene activity up to 44%.

- + Proven to sustain 97% hand hygiene compliance
- + Reduces HAIs by up to 83%
- + Saves 55% lives infected by HAIs per year

SCHEDULE A DEMO ▶

### Enhance Your Patient's Experience

The colored lights on the BioVigil badge visually communicate hand hygiene compliance to patients and families, providing reassurance that their healthcare worker has clean hands and giving them one less thing to worry about. Every patient interaction should begin with a hand hygiene event and the opportunity to visibly demonstrate a commitment to patient safety and quality of care.



BioVigil in Action



### Direct Observation vs Electronic Monitoring

Electronic solutions save time and money for hospitals while exponentially increasing the amount and accuracy of hand hygiene compliance data. A 200-bed hospital might obtain 200 direct observations every month. With BioVigil, hand hygiene events captured can increase to 20,000 a day or 5.8M events a year.

#### Calculate your facility's potential HHOs with BioVigil:

Enter # of beds

CALCULATE ▶

### Client Testimonials



“ I appreciate the work the Hospital is doing to ensure that people wash their hands before they interact with patients. I feel that my mom is safer and more protected from infections in your hospital.”

- Family member of ICU patient

Hospital Patient



### Impressive Outcomes, delivered.

18%

Reduction in staff absenteeism

Source: BioVigil Webinar Series "Beyond Hand Hygiene Compliance"

45%+

Reduction in CLABSI and CAUTI

Source: AJIC Article: "An automated hand hygiene compliance system is associated with improved monitoring of hand hygiene"

\$656k

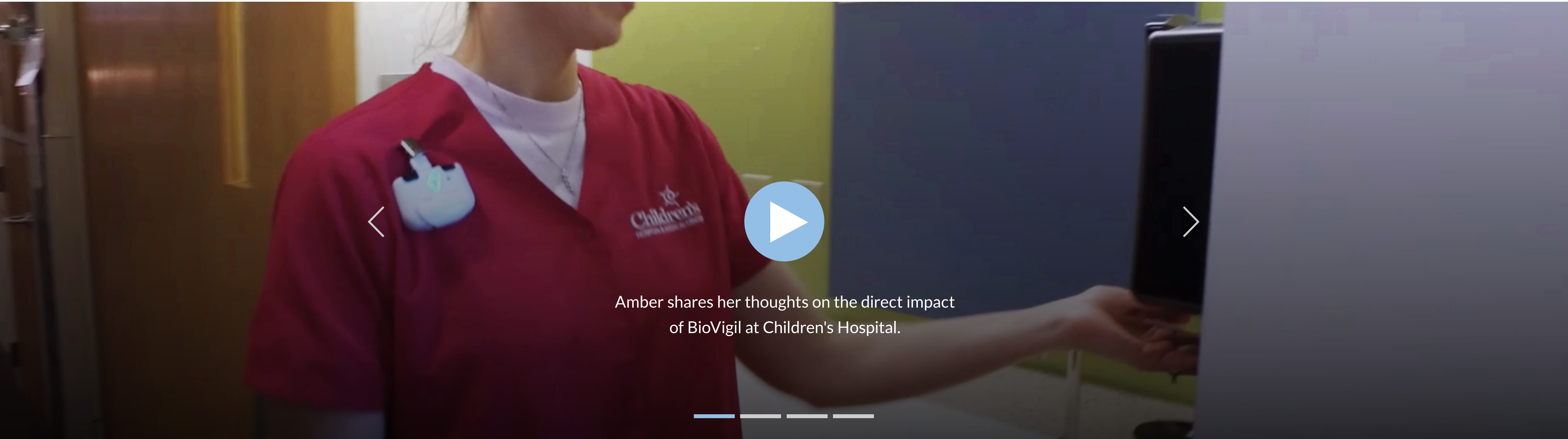
Average reduction in unreimbursed cost of care due to HAI improvement

Source: AJIC Article: "An automated hand hygiene compliance system is associated with decreased rates of health care-associated infections"

118,000,000

Client hand hygiene opportunities

Source: BioVigil collected opportunities



Amber shares her thoughts on the direct impact of BioVigil at Children's Hospital.

See How BioVigil Can Solve Your Hand Hygiene Compliance Challenges.

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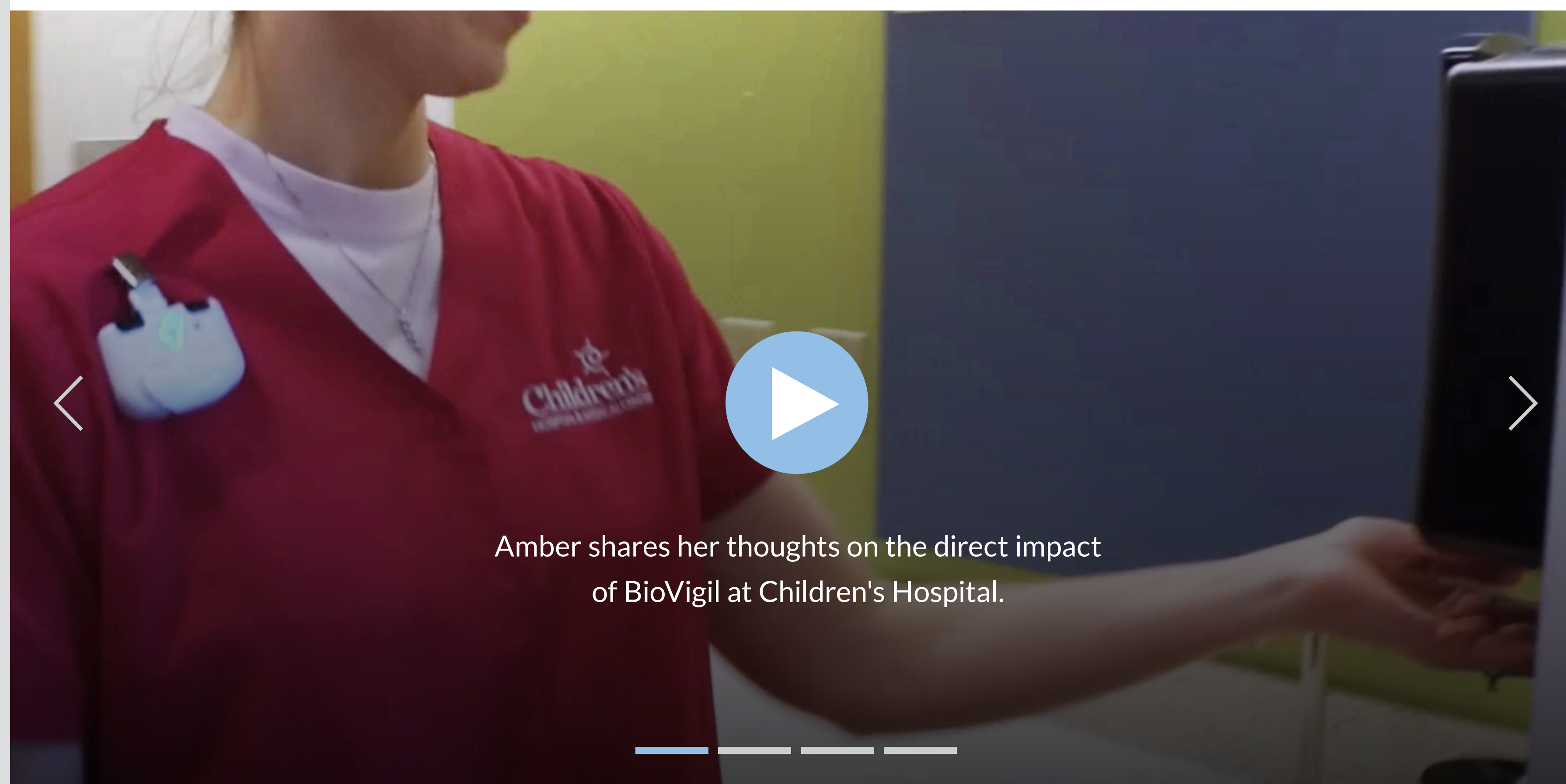
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OPTIMIZE  
ADVOCATE  
INNOVATE  
EMPOWER  
UNIVERSALIZE  
PERSONALIZE  
IMPACT

One in 25 patients contracts an HAI<sup>1</sup>  
10.4% of patients with HAIs die<sup>2</sup>  
1.7 million patients contract an HAI every year<sup>2</sup>  
75,000 patients with HAIs die during their hospitalizations<sup>1</sup>  
One HAI costs hospitals between \$42,000-\$60,000 per patient<sup>3</sup>



<sup>1</sup>CMS <sup>2</sup>CDC <sup>3</sup>Beckers Hospital Review, 5/25/2015



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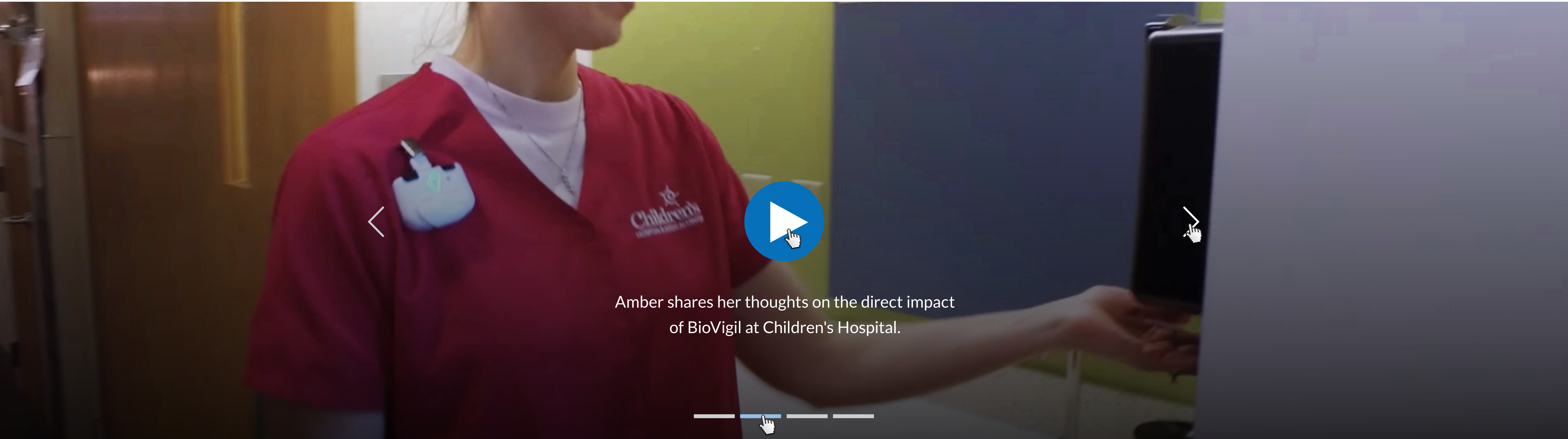
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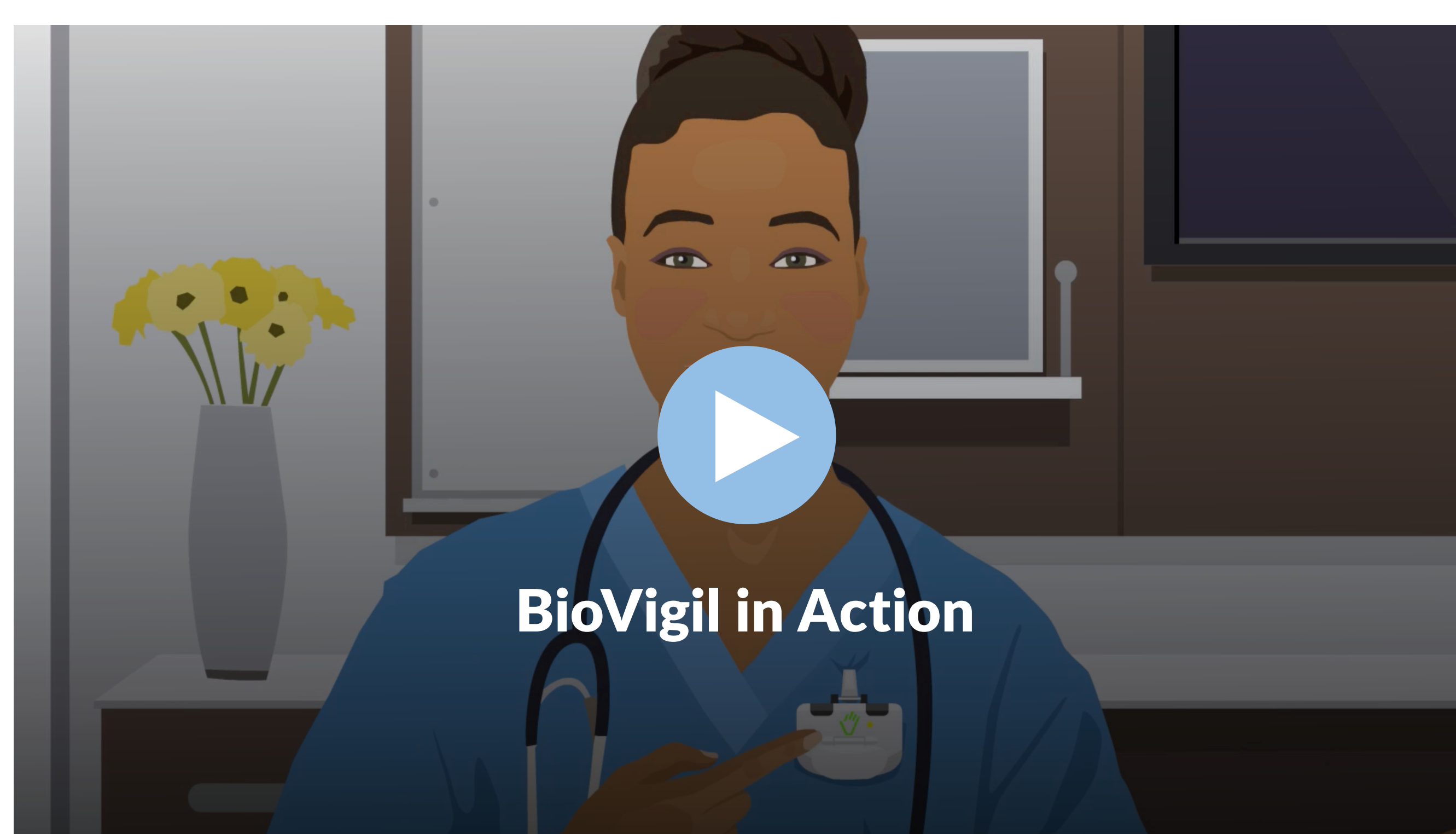
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#### Your Facility's Hand Hygiene Opportunities:

Day: 22,320  
Month: 669,600  
Year: 8,035,200

CALCULATE AGAIN ▶

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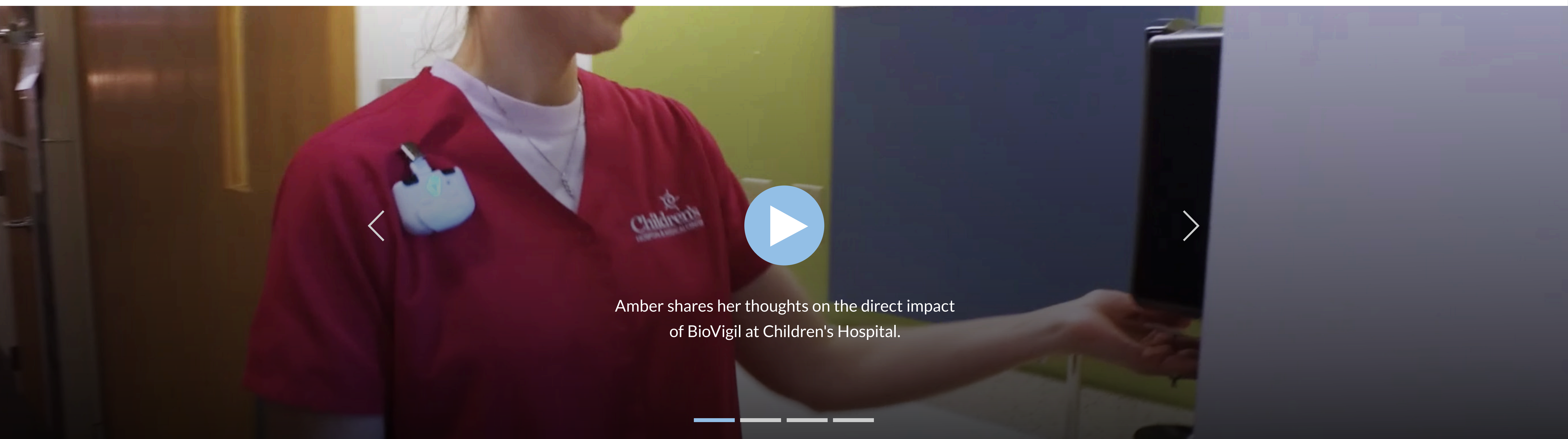
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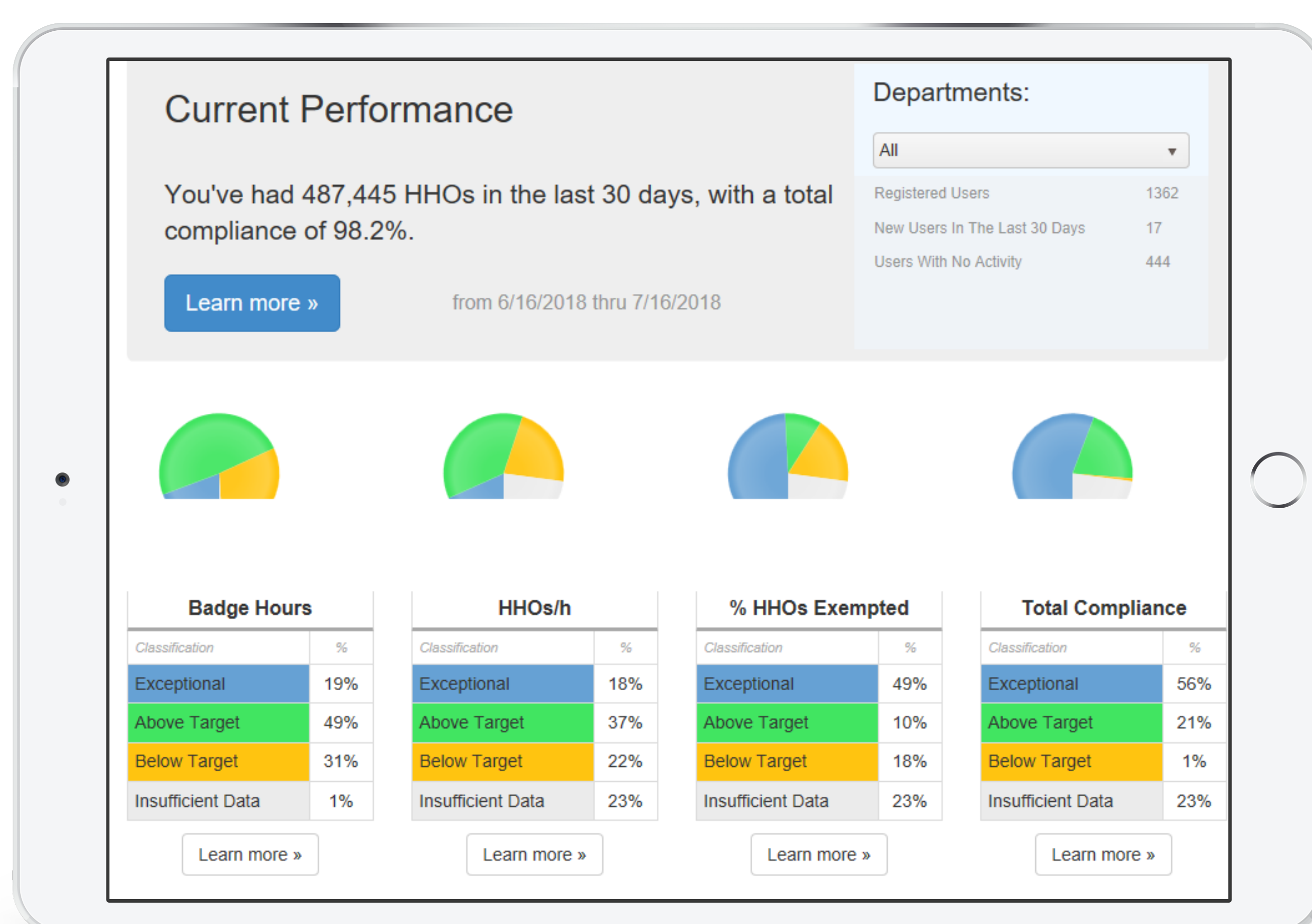
## Why BioVigil

We are proven to do great things for hospitals.

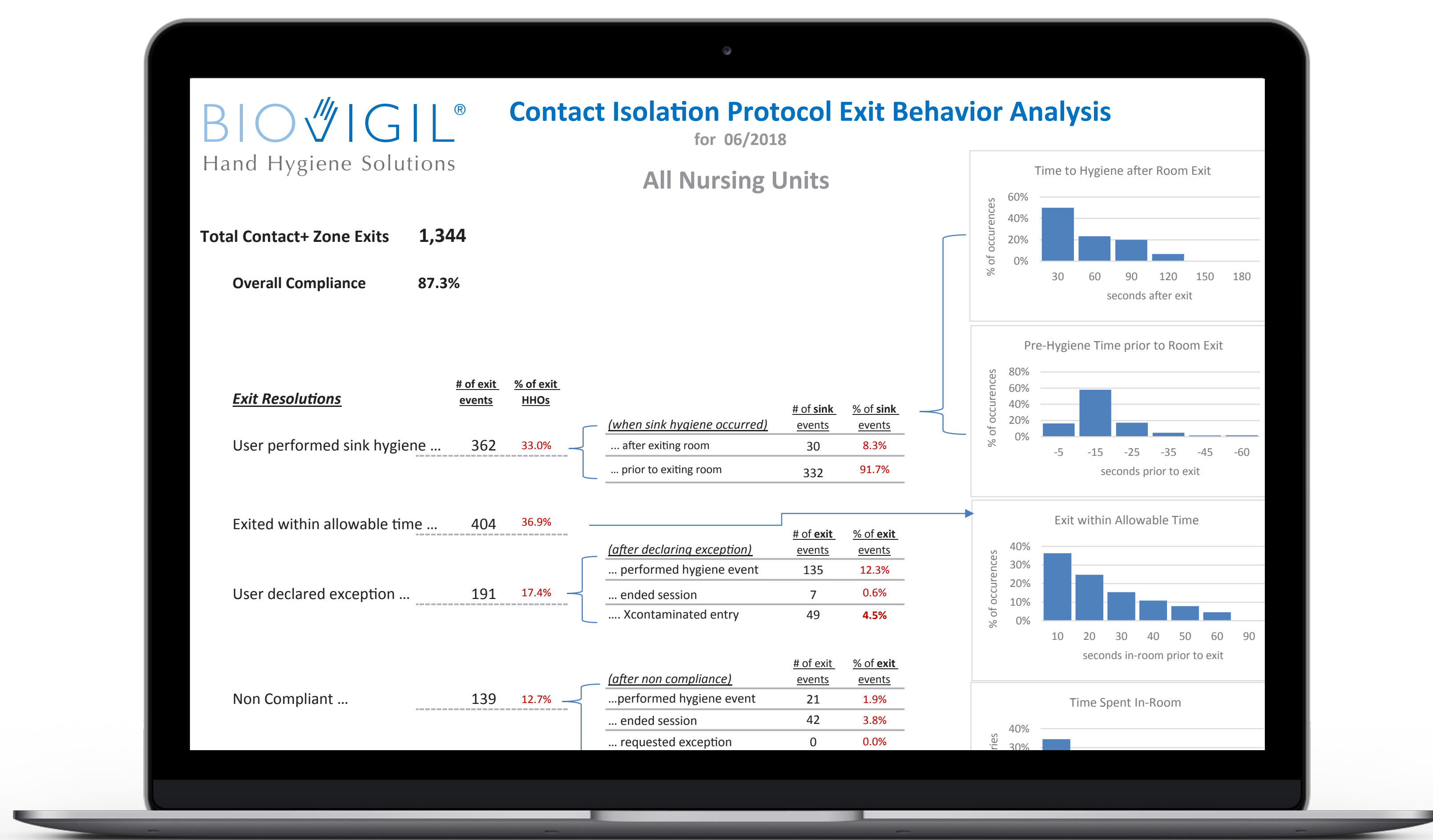
Our patented technology inspires patient engagement and safety. The gentle reminders visually communicate hand hygiene status and provide actionable insights with sophisticated data intelligence.



You want more data?



We can do that. The BioVigil Data Suite, with a configurable dashboard, provides on demand intelligence and actionable insights about your hospital's compliance and clinical work flows. These insights are color-coded and available in easy to read graphs, making it simple to track compliance history and create efficient workflows.



The BioVigil Data Suite also has customizable scope and permissions, along with traceability. We partner with our customers to provide the most impactful standard and custom reports, ad hoc or scheduled delivery.

Our data analysts hold monthly meetings with your team to discuss analytics, introduce new data points, and review findings.

- + Get alerted to patient cross-contamination engagements
- + Drive meaningful hand hygiene compliance results
- + Optimize clinical workflow
- + See duration of staff room visits
- + Capture actual (not calculated) compliance following in-room WHO moments

See How BioVigil Can Solve Your Hand Hygiene Compliance Challenges.

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## Data & Reports

### Positive Outcomes, proven.

See how BioVigil goes beyond hand hygiene compliance in delivering outcomes for hospitals. Whether in awards, AJIC articles, case studies or whitepapers, the data speaks for itself.

### Award-worthy innovation.

Elevate your organization with a technological breakthrough in patient safety. Lutheran Medical Center and Children's Hospital and Medical Center are leading with their innovations.

Lutheran Medical Center Named National Fierce Innovation Award Winner  DOWNLOAD	IHI/NPSF Announces Safety Culture & Technology Innovator Award Recipients  DOWNLOAD
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### BioVigil works.

Explore why users love BioVigil and how the system is proven to perform, straight from our clients and medical professionals.

SAN GORGONIO CASE STUDY

Partnering with BioVigil to Abate C. Diff and Increase Hand Hygiene Compliance

DOWNLOAD

### Solutions made simple.

Read our insights to see how BioVigil can solve your hand hygiene compliance challenges. These whitepapers are a great foundation in the electronic hand hygiene solution discovery process.

WHITEPAPER BioVigil Annual Data Insights DOWNLOAD	WHITEPAPER Creating Cultural and Management Support for Automated HHC Systems DOWNLOAD
Using BioVigil Technology to Improve Hand Hygiene Compliance and Awareness DOWNLOAD	WHITEPAPER How to Choose an Automated Hand Hygiene Awareness System DOWNLOAD

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# Webinars

## Sharing Best Practices and Lessons Learned.

Hear how key opinion leaders have made their organizations best-in-class in the culture of safety.

<p><b>WEBINAR</b></p> <p>Culture Change Getting to Happy Hands and Healthy Patients</p>  	<p><b>WEBINAR</b></p> <p>Beyond Hand Hygiene Compliance Webinar</p>  
<p><b>WEBINAR</b></p> <p>Hand Hygiene Compliance and HAI Risk</p>  	<p><b>WEBINAR</b></p> <p>A Nurse's Perspective on Hand Hygiene</p>  

## See How BioVigil Can Solve Your Hand Hygiene Compliance Challenges.

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# Company

## We're BioVigil. You can't always be there to remind and coach, but we can.

Innovating since 2012, BioVigil uses technology to increase hand hygiene compliance in healthcare facilities. We believe effective hand hygiene compliance is multi-faceted. With real-time reminders, point of care behavior modification, patient awareness, accountability, and data, BioVigil provides a solution to decrease HAIs.



### Our Purpose

BioVigil helps you save lives.

We are driven to improve patient and healthcare worker safety, enhance patient experience and satisfaction, and produce healthcare outcomes through technology and data solutions that lower HAIs and help save lives.

### Our DNA

We're a healthcare technology company that's client focused, responsive and dedicated to helping you achieve desired outcomes.

We are serious about your outcomes and have published results in the American Journal of Infection Control (AJIC). Our customers are hailed as patient and staff safety heroes and have won national awards. In addition to hand hygiene outcomes, our rich, data-driven analytics are creating innovative solutions to optimize clinical work-flows and reduce healthcare costs.

### Our Culture

We're passionate about patient safety and love helping hospitals improve outcomes.

We value collaboration and innovation, being responsive and helping you challenge the status quo. We are the market leader in hand hygiene solutions because our solution is backed by a dedicated collective of healthcare warriors, technology enthusiasts, data wonks, seekers of excellence, and passion-fueled folks – we really want to make a difference in healthcare, and ultimately, by partnering with our customers, help save lives.

# Leadership

We are a team driven to save lives.



**Sanjay Gupta**  
Chief Executive Officer



**Jeff Basch**  
Chief Financial Officer



**Susan Hoerauf**  
Head of Client Success



**Amanda Holdan-Sinisi**  
Head of Marketing

# Leadership

We are a team driven to save lives.



**Sanjay Gupta**  
Chief Executive Officer



**Jeff Basch**  
Chief Financial Officer

Sanjay drives BioVigil's overall strategy and growth. He has over 20 years of leadership experience in both developed and emerging markets with passion for driving profitable growth and building high-performing teams. Sanjay has extensive experience in General Management, Marketing, Sales, Operations and New Business Development. Before joining BioVigil, Sanjay was the CEO of a MedTech startup in Bay area. Prior, Sanjay spent over 17 years at Johnson & Johnson in global leadership roles. He was the President of health technology business for Johnson & Johnson where he led the health & wellness business covering over 34MM lives focused on delivering healthcare outcomes. Sanjay holds a MBA in Marketing and a MS in Mechanical Engineering from University of Florida.

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**Susan Hoerauf**  
Head of Client Success




**Amanda Holdan-Sinisi**  
Head of Marketing


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Lorde Howe Island

**BLOG** – April 26, 2018 ▶
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SUNY Downstate Medical Center Launches State-of-the-Art Hand Hygiene System

**PRESS RELEASES** – March 26, 2018 ▶
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Complying with Hand Hygiene

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Why Did You Become a Nurse?

**BLOG** – February 19, 2018 ▶
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Lakeview Regional Medical Center First Hospital in Louisiana to Use Revolutionary Device to Track and Confirm Handwashing

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## Celebrate Compliance!

BLOG – June 12, 2018

By **Amanda Holdan Sinisi** – In Hand Hygiene Compliance Challenges, News

We've all likely heard about or seen the latest Joint Commission announcement on hand hygiene- "Effective January 1, 2018, for all accreditation programs, any observation by surveyors of individual failure to perform hand hygiene in the process of direct patient care will be cited as a deficiency resulting in a Requirement for Improvement...".

The announcement certainly makes sense, since we already know that hand hygiene is one of the easiest ways to lower HAI's. But what happens when your hand hygiene compliance is improving? Or it's already great? Does the Joint Commission give gold stars out to those who are meeting expectations? What about those organizations that are doing well? Those who achieve and sustain above 97% hand hygiene compliance? Everyone is so concerned with doing the right thing all the time that we sometimes need to take a step back and honor the small things...even if it's part of your job, even if you always remember to clean your hands, even if you are the only one doing it. **Celebrate it.**

I've had the honor of speaking to some incredible hospital leaders who do this very thing. Over the last year, they have spiked their organization's compliance numbers upward. For the Infection Preventionists, increasing hand hygiene compliance numbers are exciting. For the rest of the healthcare workers, they aren't really aware...unless there is something else involved.

I had a couple of recent conversations with Infection Prevention leaders who are making efforts to celebrate their teams. In Idaho, and IP leaders shared with me that although things were good, they were (at times) still struggling with compliance. I asked her how we could help and then decided that we should come and throw a party for the staff. This idea seemed to turn things around. My colleague Brooke had the honor of visiting them and delivered pizzas to all the nursing stations during the evening shift- and shortly thereafter, compliance started increasing again. Another leader in infection prevention shared with me that a nurse manager from her hospital in California recently threw a party for her team who achieved 90% compliance- and those numbers are still rising. In addition, they honored the top 15 performers by taking them out to fancy dinner with their CNO.

So, while you are constantly reminding and asking your teams to credit their hand hygiene, it's also important to show your appreciation when they meet or exceed expectations. As a big believer in celebrating even the little things in life, the case of healthcare workers and improved hand hygiene compliance is no little thing. Celebrating is in order!

## Frequently Asked Questions

### Badges

- Q:** How can you tell if someone has not picked up and/or worn the badge during their shift? **+**
- Q:** What prevents someone from using the opt out button every time they enter a patient room? **+**
- Q:** How do you clean the badge? If you keep pledging the badge during a shift aren't you contaminating it? Can we use bleach after exiting an isolation room to clean the badge? **+**
- Q:** How do you know there will be enough badges at each base station? What happens if all the slots in the base station are full when someone returns a badge? **+**
- Q:** Do we get charged for lost or broken badges? **+**
- Q:** Can the badge be seen through the isolation gown? **+**
- Q:** How do you ensure that badges are returned and not taken out of the hospital? **+**
- Q:** What happens if we lose or damage a badge or user key? **+**
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### Reports

- Q:** Are reports generated automatically, or do we have to create them? **+**

### WHO Moments

- Q:** How do you address in-room WHO moments? **+**
- Q:** If you can't monitor that hand hygiene occurs after each WHO moment, aren't you just taking the word of the caregiver that they are re-pledging the badge? **+**

### Doctors

- Q:** Do the doctors of your existing customers wear badges? If so, how is their response? **+**
- Q:** How do you get doctors to wear badges? **+**

### HIS System

- Q:** Can the BV data be exported / imported to/from our HIS system? **+**

### Referrals

- Q:** Can you provide a client referral list? **+**

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**Q:** What prevents someone from just using the opt out button every time they enter a patient room? **-**

**A:** When they return the badge at the end of the shift the number of opt out events will be on their report and an exorbitant number will appear. The user will realize at once that opting out is the same effort as pledging the badge.

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## Contact Us

To learn more about our products and services, or to schedule an online or on-site demonstration, please fill out the form below and one of our regional sales directors will contact you soon.

First Name\*

Last Name\*

Email\*

Phone\*

State\*

Hospital/Facility Name\*

Title\*

Message\*

\*These fields are required.

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Suite 2  
Ann Arbor, MI 48104

**Call Us:** 800-611-0131

**Email Us:** [marketing@biovigil.com](mailto:marketing@biovigil.com)



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Thank you for contacting BioVigil!



We will get back to you within 24 hours during the business week.

**The BioVigil Team**

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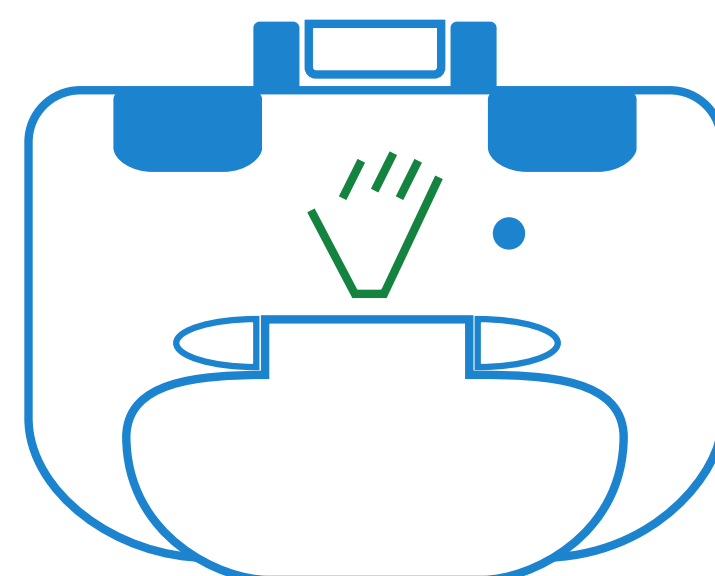
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The BioVigil Team



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We just step out to wash our hands...

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We would be happy to help you find what you are looking for: 800-611-0131 or [marketing@biovigil.com](mailto:marketing@biovigil.com)